

Aiden Kirchner

Dedicated and results-driven professional with a strong background in customer service, retail management, and entrepreneurship. Leveraging exceptional leadership abilities, I aim to contribute my diverse skill set to a dynamic team, where I can utilize my expertise in customer relations, retail operations, and digital marketing. With proficiency in computer applications, social media platforms, and creative design, I aspire to drive innovative strategies and foster positive customer experiences while achieving organizational goals.

EXPERIENCE

MARCH 2011 - ONGOING

Kirchner Admin Services, Waynesboro, VA - Owner/CEO

At Kirchner Admin Services I offered my clients Legal Document Preparation, Typing Services, Letter Composition, Job Search Assistance, and Web Design Services.

AUGUST 2011 - FEBRUARY 2023

STOP IN FOOD STORES, Waynesboro, VA - Assistant Manager

- Operated cash registers efficiently and accurately, handling transactions and ensuring proper cash handling procedures.
- Monitored inventory levels and assisted in inventory management, including ordering and stocking products.
- Collaborated with team members to achieve sales goals and enhance store operations.

JULY 2019 - AUGUST 2021

DOLLAR GENERAL, Nellysford, VA - Store Manager

- Oversaw all aspects of store operations, including sales, inventory management, staffing, and customer service.
- Implemented sales strategies to achieve store targets and maximize profitability.
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- Resolved customer complaints and inquiries promptly, maintaining a high level of customer satisfaction.

SEPTEMBER 2004 - MARCH 2005

UNITED STATES ARMY - Food Service Specialist

67 Stubblefield Road
Waynesboro, VA 22980
(810) 296-5346

[4AM Hustler Email](#)



SKILLS

Microsoft Office

Social Media

Marketing

Resume Writing

Leadership

Time Management

Problem-Solving

Flexibility

Communication

Teamwork

Creativity

Positivity

Decision-Making

Responsibility

Self-Motivation

Adaptability

Emotional

Intelligence

Active Listening

Organization

Punctuality

SEPTEMBER 2014 - PRESENT

Avon – Sales Representative, Team Leader and Recruiter

As an Avon Sales Representative, Team Leader, and Recruiter, you play a pivotal role in driving sales, fostering team growth, and expanding Avon's network. Your primary responsibility is to engage with potential clients, showcasing Avon's diverse range of products and services. Through persistent outreach and exceptional customer service, you'll build lasting relationships and drive sales. Handling customer inquiries and issues with professionalism and efficiency is paramount.

In addition to your sales duties, you'll take on leadership responsibilities by mentoring and guiding a team of Avon Representatives. Your role involves recruiting new members, conducting training sessions, and providing ongoing support to ensure their success. As a Team Leader, you'll inspire your team to achieve their sales targets, fostering a collaborative and motivating environment.

Market research and analysis will be part of your routine as you keep abreast of industry trends, report on sales insights, and monitor competitor activities. Utilizing social media platforms effectively, you'll expand your network and market your business to reach new audiences.

Your role also includes evaluating marketing campaigns, promoting new products, and executing strategies to maximize sales opportunities. Your enthusiasm, ambition, and confidence will inspire others and contribute to Avon's mission of empowering women to feel confident and beautiful.

In summary, your role encompasses sales, leadership, recruitment, and strategic marketing, all aimed at driving business growth and fostering a community of empowered individuals.

EDUCATION

Stuarts Draft HS, Stuarts Draft, VA — Diploma

September 1996 - June 2000

Future Farmers of America Club, Student Football Manager

AWARDS

Editor's Choice Awards

October 2006

For outstanding achievement in Poetry presented by poetry.com and the International Library of Poetry.

Editor's Choice Award

June 2005

For Outstanding Achievement in Poetry. presented by poetry.com and the International Library of Poetry.

Editors Choice Award

November 2008

For Outstanding Achievement in Poetry presented by Poetry.com and the International Library of Poetry.

LANGUAGES

English (Fluent)

German (Beginner)

WWRC, Fishersville, VA — *Diploma in Web Design*

August 2016 - March 2009

Student Government Association President, Student Peer Mediator, Creator & Editor of Student Newsletter “Old Ragtime News”. Did my Internship at Woodrow Wilson Rehabilitation Center in the Marketing Department on the 2008 Annual Report.

Art Institute of Pittsburgh - Pittsburgh, PA — *Associate of Science in Graphic Design*

January 2008 to September 2012

I gained hands-on experience with industry-standard software such as Adobe Photoshop, Illustrator, and InDesign, while completing projects that ranged from brand identity and logo creation to print layouts and web design.

Art Institute of Pittsburgh - Pittsburgh, PA — *Bachelor of Science in Web Design and Interactive Media*

September 2013 to April 2017

The program provided a strong foundation in front-end and back-end development, user experience (UX), and responsive web design. I gained hands-on experience building websites from concept to launch, integrating modern coding languages such as HTML5, CSS3, JavaScript, and PHP.

REFERENCES

Sarah Houghtaling – Store Manager - Verona, VA

(540) 688-9475 Lilmansgmaw1@yahoo.com

Nicole Overstreet - Legal Attorney - Meridian, MS

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